



Alabama Broadband Accessibility Fund
Grant Request
for
Overlook Area of Lake Martin/Tallapoosa County
February 8, 2021





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ATTACHMENT A – AREA SURVEY PART 1 of 3 (Due to file size, Parts 2 and 3 are provided under separate cover)

ATTACHMENT B – PROJECT BUDGET

ATTACHMENT C – OTHER PROGRAM PRIORITY RESPONSES

ATTACHMENT D – HOUSE OF REPRESENTATIVES SUPPORT LETTER

2021 Grant Application

Applicant Information

Project Name: Overlook

Legal Name of Entity: Point Broadband Fiber Holding, LLC

Mailing Address: 1791 OG Skinner Drive West Point, GA 31833

Name and Title of CEO: Todd Holt, CEO

Name and Title of Contact: David Ficken, Vice President – Strategic Growth

Phone Number and Email of Contact: 678-463-7687 / David.Ficken@point-broadband.com

Note: All successful applicants will be required to complete and submit the Beason-Hammon Alabama Taxpayer and Citizen Protection Act Certification, submit a complete copy of their E-Verify Memorandum of Understanding (MOU), complete and submit the State of Alabama Disclosure Statement, complete and submit the Signatory Authority Form, and register in the State of Alabama Accounting and Resource System (STAARS).

A. Project Description

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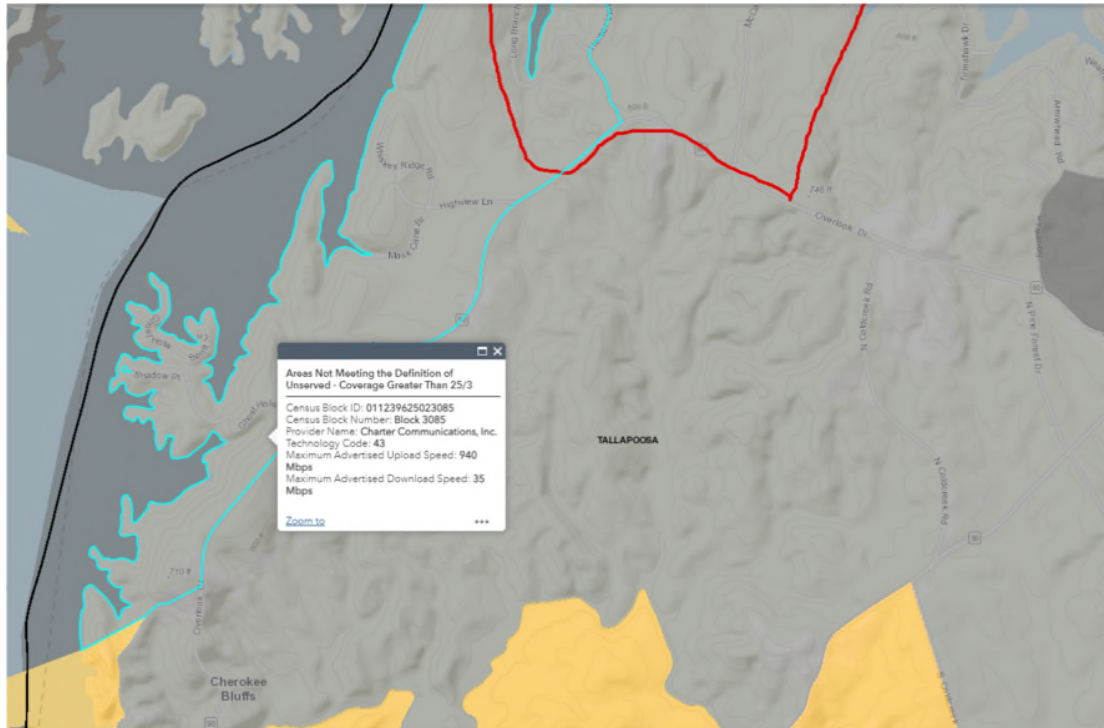
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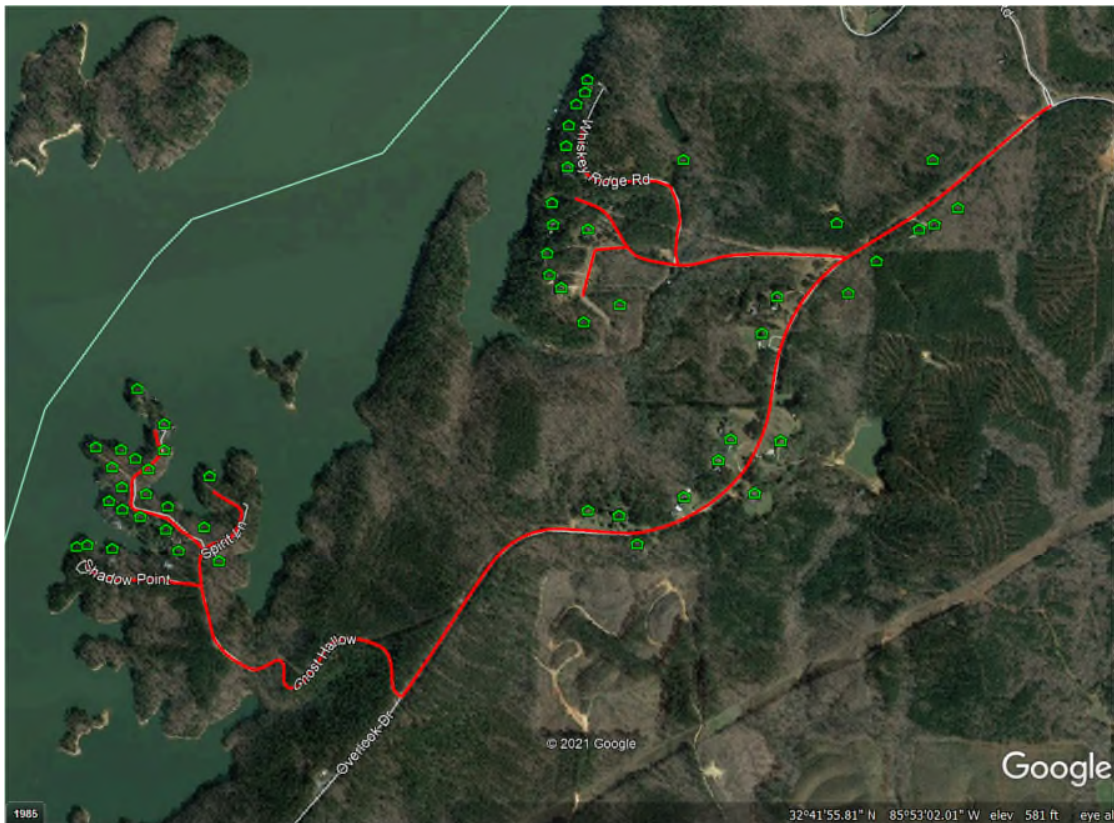
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As shown in the picture below, this grant request seeks funds to extend the company's current build to include the Overlook-area residents in need of broadband service.

Number of Households to be Served	56
Number of Businesses / Industries to be served	0
Number of Community Anchors to be served	0



2. **A discussion of the technology to be deployed (fiber, cable, DSL, etc.). Additionally, include a discussion of future usage projections and the ability to upgrade.**

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As an extension of its current network in neighboring Lee County, Point will design the proposed route in the same way. In all of its fiber designs, Point uses three basic network architecture components: Backhaul or Interconnection, Distribution, and Last-Mile. These components all work seamlessly together to deliver world-class broadband speeds to each customer.

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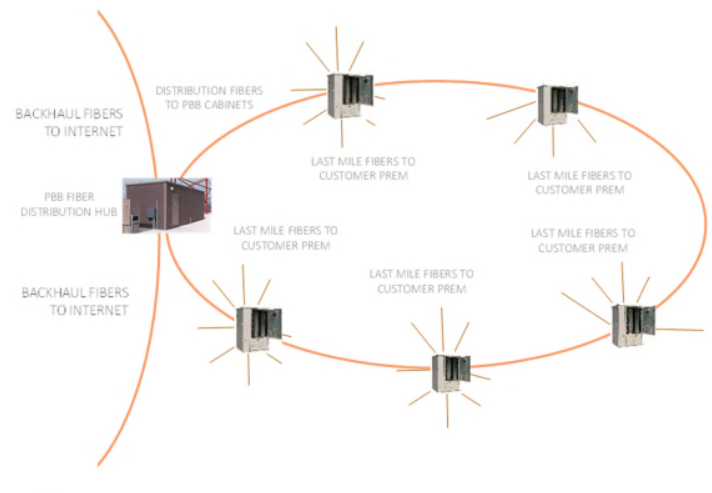
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4.1.3 Last Mile Customer Connection

From the cabinet, Point will transition the distribution fiber to "last mile" extensions. Here, the company will utilize its years of experience in engineering, installing and maintaining rural and very rural FTTH networks. Point will design the physical fiber network for 100% take rate exceeding the required 70% take rate application assumption. Their GPON standards system has 2.488 Gbps downstream and 1.244Gbps upstream of capacity per single fiber strand, XGPON or 10G-PON has 10Gbps downstream and 2.5Gbps upstream per single strand, and XGS-PON can support 10Gbps

x 10Gbps per single fiber strand. The fiber distance served depends on the fiber miles, number of splits and splitter loss, but can reach out to 20km. Point installs OLT (Optical Light Terminals) or transmitters at strategic places throughout the network including cabinets and at secure tower site locations. These locations typically do not exceed 6 miles of fiber to the customer. A single 1U transmitter box can handle up to 86 Gbps of switching with up to 16 GPON ports/strands, 16) 10G-GPON ports/strands and service up to 2048 homes and businesses. The company utilizes B+,C+ and C++ fiber-optics to handle shorter and longer runs without the need for pads to lower the signal. Typically, Point uses passive non-powered optical splitters in the field to drop strands to homes and can place up to 128 locations on a single fiber strand. Typically, the company does not place more than 32 customers on a single strand depending on distance and service levels required by the customer.

Point can utilize as many strands as needed from the OLT to expand the range before starting split runs or add capacity by having fewer customers per strand. Point also utilizes "Active-E" (also known as Metro or Carrier Ethernet) point-to-point FTTx solutions, including non-blocking, un-shared services up to 100Gbps with latency as low as 3 milliseconds.



4.1.4 System Deliverable

This system will easily meet the required application speed, latency and usage requirements, and handle any future demand by scaling exponentially with very little additional cost.

4.2 Timeline

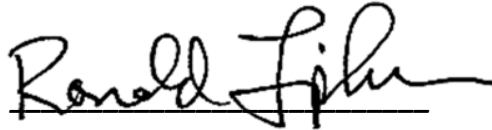
The proposed project will be completed in a single phase beginning with the connection to Point's existing fiber at the intersection of Harbor Rd and Overlook Dr. From this point, the company will proceed down Overlook Rd and serve the identified homes.

The entire project should be complete within 3 months.

4.3 Network Maps

A map of the proposed network is included in Point's response to Question 1: Project Description. In addition, electronic maps have been submitted along with this application.

Section 4 certified and submitted by

 **P.E.**

5. **A discussion of the operator's technical and managerial capabilities to complete the project within two years of the effective date of the grant award. Please be aware that grants shall be conditioned on project completion within two years of awarding of the grant. If a recipient fails to complete a project within the two-year deadline due to reasons other than delay caused by a government entity, ADECA may revoke the grant in its entirety.**

Headquartered in rural Georgia, Point Broadband was created in 2017 to bring superior, fiber-based broadband services to unserved and underserved areas across America. With every connection, Point's vision is to improve the lives of those it serves through fiber technology. In a short time, this focus has propelled them to serve almost 50,000 fiber subscribers via 3500 miles of fiber in eleven states, including over 5,000 customers in Alabama.

In 2021, the company already has expansion projects funded and underway in each of market with a goal to serve almost 70,000 customers before year-end. Because Point serves almost all of these customers with a direct fiber connection, it is able to offer a range of high-speed, low latency products including direct Internet connections for residential and commercial customers, point-to-point data connections for enterprise customers, wholesale transport to carrier partners, extensive digital voice services, and traditional, IP, and streaming video services.

In addition to investing heavily in the network, Point Broadband also invests heavily in the health of the communities it serves by partnering with both customers and local leadership to make their communities great places to live, work, and play.

As a company, Point is fortunate to have a seasoned leadership team with decades of experience in various broadband, wireless, telco, and transport companies. In addition, the company is backed by capital partners with an equal level of experience in building and operating successful technology companies. Every day, Point focuses all of its capital and human resources on solving the problem of rural broadband.

In summary, Point is not only well-equipped to complete the requested build within the required two year period, they are in business to do just that.

6. **A discussion of the applicant's average pole attachment rates charged to an unaffiliated entity (does not apply to a utility as defined under Section 37-4-1 (7)a).**

As a fiber-based broadband provider, Point must secure pole attachment rights from investor-owned power companies, power cooperatives, and municipal power providers in the markets they serve. The company does not own any poles and therefore, does not charge others.

7. **A discussion of the applicant's plan to use vendors and subcontractors that have been certified as a Minority Business Enterprise by the Alabama Minority Business Enterprise program and/or certified by another government entity as being a Disadvantaged Business Enterprise. Please be advised if an applicant chooses to claim consideration under this criterion, a quarterly report documenting activities will be required.**

The company does not currently have a plan to prioritize use of MBE subcontractors. Each subcontractor is chosen based on an evaluation of experience, pricing, and expertise needed to perform the job.

8. **A discussion of Middle Mile Projects (if applicable). The applicant shall demonstrate that the project will connect other service providers eligible for grants under this section with broadband infrastructure further upstream in order to enable such providers to offer broadband service to end users; provided that eligible projects under this subdivision may include projects in (i) an unserved area or (ii) a rural area that does not meet the definition of an unserved area but otherwise meets the requirements of this section, for which the grant applicant demonstrates, by specific evidence, the need for greater broadband speeds, capacity, or service which is not being offered by an existing service provider. An example of specific evidence can be found in the Alabama Broadband Accessibility Fund Frequently Asked Questions.**

N/A

9. **A discussion of hospital, public school, public safety, or economic development projects that do not meet the definition of unserved area, but otherwise meets the requirements of the program (if applicable). The applicant must demonstrate by specific evidence, the need for greater broadband speeds, capacity, or service which is not being offered by an existing service provider. Specific evidence may include documentation such as letters from local hospitals, public schools, and public safety institutions. An example of specific evidence can be found in the Alabama Broadband Accessibility Fund Frequently Asked Questions.**

N/A

B. Application Budget

This section is worth up to 25 points. Points will be awarded based on verifiable information only.

For the table, please complete the shaded boxes. The unshaded boxes will populate automatically. If you are unable to use the formulas in the table, use the following formulas to calculate the percentages: i) 65 percent of total project cost is calculated by multiplying the total project cost by .65, ii) 35 percent of total project cost is calculated by multiplying the total project cost by .35. The total grant amount cannot exceed the lesser of 35 percent of total project costs, or \$1,500,000. If federal funds are involved in the project, please see number 4 below.

Total Project Cost	\$204,605.00
65% of Total Project Cost (minimum match)	\$132,993.25
35% of Total Project Cost (grant maximum)	\$71,611.75
Total Grant Amount Requested (not to exceed \$1.5 million)	\$71,611.75

Please complete the project budget sections below. Any additional documentation can be included in an attachment file titled Attachment B, Project Budget.

- 1. Itemize eligible project expenses. Generally, eligible expenses will be limited to construction and construction related costs of broadband infrastructure. For the table below, please complete the shaded boxes. The unshaded boxes will populate automatically. Operating expenses will not be eligible expenses. Any additional expenses associated with the project, but not part of the grant budget, should be included in the narrative.**

Budget Item	Total Cost	Grant	Match
Engineering/Design	\$2,030.00	\$710.50	\$1,319.50
Materials	\$45,615.00	\$15,965.25	\$29,649.75
Labor	\$134,212.00	\$46,974.20	\$87,237.80
Construction/Installation	\$0.00	\$0.00	\$0.00
Taxes, Shipping, & Contingency	\$22,748.00	\$7,961.80	\$14,786.20
Total	\$204,605.00	\$71,611.75	\$132,993.25

2. A discussion of the applicant's necessary financial resources to:

- a. sustain service to the project area (business model); and**
- b. provide adequate project financing (additional documentation may be requested by ADECA).**

Point Broadband currently generates in excess of \$70M in annual revenue. The proposed project can be funded from cash proceeds generated from existing operations.

3. A discussion of any partners or subcontractors associated with the project's deliverables including but not limited to adoption, deployment, and service delivery. Please describe each party's role in the project.

Point Broadband will likely use a local subcontractor to place the fiber required to serve the target area. This subcontractor has not been named at the time of submission, but every effort will be made to identify capable vendors in the area.

All other sales, marketing, customer service, repair, technician, managerial, and support personnel will be full-time Point Broadband employees.

4. A discussion of any funds associated with the project. Please explain if the following provisions apply to your project:

- a. Projects to serve unserved areas in which the grant applicant is either or both: (i) an existing or future service provider which has or will receive support through federal universal service funding programs designed specifically to encourage broadband deployment in an area without broadband access; or (ii) an existing or future service provider which has or will receive other forms of federal or state financial support or assistance, such as a grant or loan from the United States Department of Agriculture.**
- b. Any award of state funds under this act, when combined with other forms of state or federal support or assistance dedicated to the project, other than interest-bearing loans, may not exceed 60 percent of the total project costs.**

Point Broadband has no other state or federal funding to complete this project..

C. Other Program Priorities


Please answer each of the following questions either “yes” or “no.” For each “yes” answer, please provide a brief narrative and any supporting documentation in an attachment labeled Attachment C, Other Program Priorities. Any claims that cannot be verified will receive zero points in our scoring system. “No” answers will receive zero points in our scoring system. “Yes” answers (that can be verified) will receive up to 10 points.

Does this project seek to leverage grant funds through private investment?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Will this project be an extension of existing infrastructure?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Does this project serve locations with demonstrated community support?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Will this project serve the highest number of unserved homes, businesses, and community anchor points for the least cost?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Does this project emphasize the highest broadband speeds?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Will this project provide material broadband enhancements to hospitals located in rural areas?	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Will this project support local libraries in this state for the purpose of assisting the libraries in offering digital literacy training pursuant to state library and archive guidelines?	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Is the applicant a certified Minority Business Enterprise under the Alabama Minority Business	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C

Enterprise Program? Or is it
certified under another
Disadvantaged Business Enterprise
Program?

D. Certifications

1. The applicant certifies that it is a non-governmental entity. **Yes.**
2. The applicant certifies all new customers served as a result of this project will have access to an internet connection that provides a capacity for transmission at an average speed per customer of at least 25 Mbps download and at least 3 Mbps upload. **Yes.**
3. The applicant certifies that all new customers served as a result of this project are not located within the boundaries of any incorporated city or town having a population in excess of 25,000 inhabitants, according to the last federal census. **Yes.**
4. The applicant certifies that it has the technical and managerial capabilities to complete the project within two years of the effective date of the grant agreement. **Yes.**
5. The applicant certifies that the area to be served does not have at least one provider of terrestrial broadband service that is either: (1) offering a connection to the Internet meeting the minimum service threshold; or (2) is required, under the terms of the Federal Universal Service Fund or other federal or state grant, to provide a connection to the Internet at speeds meeting the minimum service threshold by March 28, 2023. **Yes.**

Certification	
I the undersigned am authorized to obligate my entity and enter into agreements for my organization. I understand that the above certifications do not guarantee funding and a grant agreement will be executed prior to project funds being expended. I further understand that if the above statements cannot be verified, no grant funds will be awarded under this program. Finally, to the best of my knowledge the above certifications are true and correct.	
Signature of Applicant: 	Date: 2/05/2021
Title of Applicant: Vice President – Strategic Growth	

For more information regarding the Alabama Broadband Accessibility Fund, please send questions to Chris Murphy at broadband.fund@adeca.alabama.gov, or call (334) 242-5292 between the hours of 8:00 a.m. to 4:00 p.m., Monday through Friday.

2021 Grant Application

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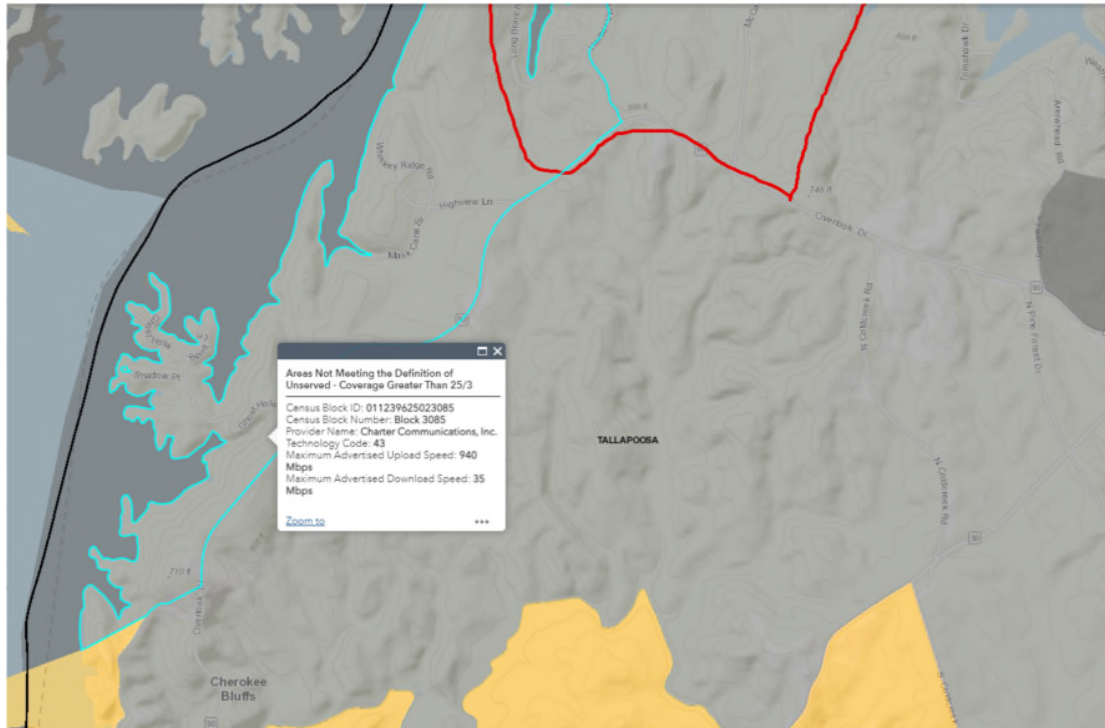
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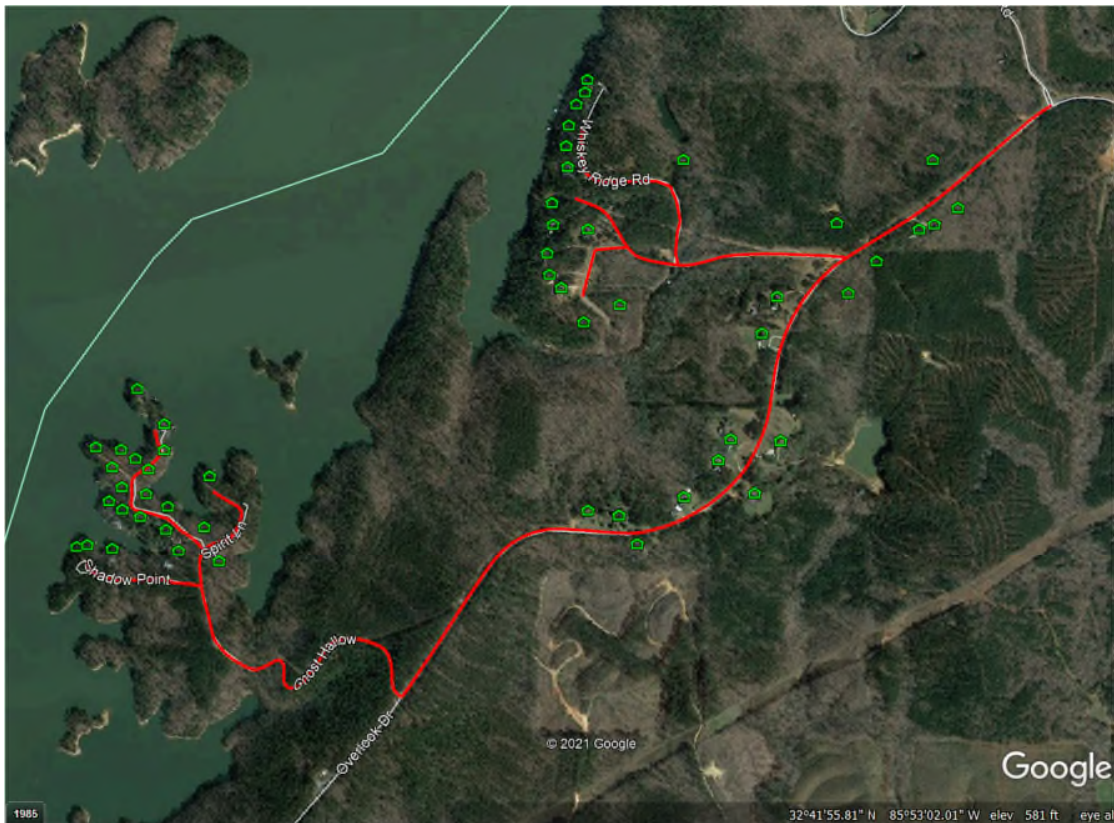
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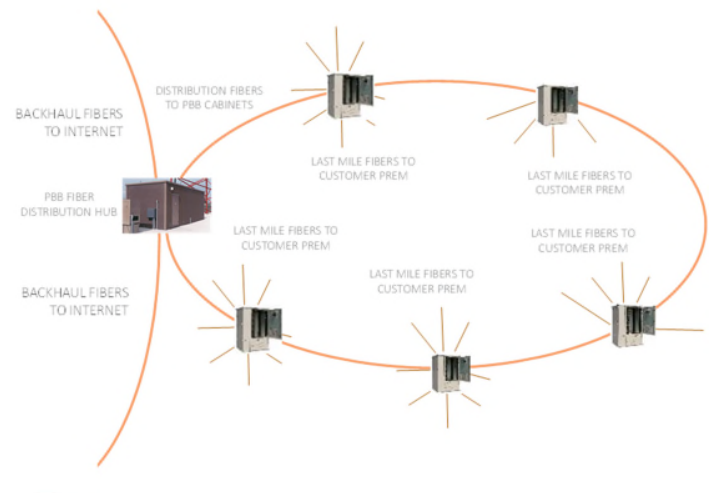
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4.1.3 Last Mile Customer Connection

From the cabinet, Point will transition the distribution fiber to "last mile" extensions. Here, the company will utilize its years of experience in engineering, installing and maintaining rural and very rural FTTH networks. Point will design the physical fiber network for 100% take rate exceeding the required 70% take rate application assumption. Their GPON standards system has 2.488 Gbps downstream and 1.244Gbps upstream of capacity per single fiber strand, XGPON or 10G-PON has 10Gbps downstream and 2.5Gbps upstream per single strand, and XGS-PON can support 10Gbps

x 10Gbps per single fiber strand. The fiber distance served depends on the fiber miles, number of splits and splitter loss, but can reach out to 20km. Point installs OLT (Optical Light Terminals) or transmitters at strategic places throughout the network including cabinets and at secure tower site locations. These locations typically do not exceed 6 miles of fiber to the customer. A single 1U transmitter box can handle up to 86 Gbps of switching with up to 16 GPON ports/strands, 16) 10G-GPON ports/strands and service up to 2048 homes and businesses. The company utilizes B+,C+ and C++ fiber-optics to handle shorter and longer runs without the need for pads to lower the signal. Typically, Point uses passive non-powered optical splitters in the field to drop strands to homes and can place up to 128 locations on a single fiber strand. Typically, the company does not place more than 32 customers on a single strand depending on distance and service levels required by the customer.

Point can utilize as many strands as needed from the OLT to expand the range before starting split runs or add capacity by having fewer customers per strand. Point also utilizes "Active-E" (also known as Metro or Carrier Ethernet) point-to-point FTTx solutions, including non-blocking, un-shared services up to 100Gbps with latency as low as 3 milliseconds.



4.1.4 System Deliverable

This system will easily meet the required application speed, latency and usage requirements, and handle any future demand by scaling exponentially with very little additional cost.

4.2 Timeline

The proposed project will be completed in a single phase beginning with the connection to Point's existing fiber at the intersection of Harbor Rd and Overlook Dr. From this point, the company will proceed down Overlook Rd and serve the identified homes.

The entire project should be complete within 3 months.

4.3 Network Maps

A map of the proposed network is included in Point's response to Question 1: Project Description. In addition, electronic maps have been submitted along with this application.

Section 4 certified and submitted by  P.E.

5. **A discussion of the operator's technical and managerial capabilities to complete the project within two years of the effective date of the grant award. Please be aware that grants shall be conditioned on project completion within two years of awarding of the grant. If a recipient fails to complete a project within the two-year deadline due to reasons other than delay caused by a government entity, ADECA may revoke the grant in its entirety.**

Headquartered in rural Georgia, Point Broadband was created in 2017 to bring superior, fiber-based broadband services to unserved and underserved areas across America. With every connection, Point's vision is to improve the lives of those it serves through fiber technology. In a short time, this focus has propelled them to serve almost 50,000 fiber subscribers via 3500 miles of fiber in eleven states, including over 5,000 customers in Alabama.

In 2021, the company already has expansion projects funded and underway in each of market with a goal to serve almost 70,000 customers before year-end. Because Point serves almost all of these customers with a direct fiber connection, it is able to offer a range of high-speed, low latency products including direct Internet connections for residential and commercial customers, point-to-point data connections for enterprise customers, wholesale transport to carrier partners, extensive digital voice services, and traditional, IP, and streaming video services.

In addition to investing heavily in the network, Point Broadband also invests heavily in the health of the communities it serves by partnering with both customers and local leadership to make their communities great places to live, work, and play.

As a company, Point is fortunate to have a seasoned leadership team with decades of experience in various broadband, wireless, telco, and transport companies. In addition, the company is backed by capital partners with an equal level of experience in building and operating successful technology companies. Every day, Point focuses all of its capital and human resources on solving the problem of rural broadband.

In summary, Point is not only well-equipped to complete the requested build within the required two year period, they are in business to do just that.

6. **A discussion of the applicant's average pole attachment rates charged to an unaffiliated entity (does not apply to a utility as defined under Section 37-4-1 (7)a).**

As a fiber-based broadband provider, Point must secure pole attachment rights from investor-owned power companies, power cooperatives, and municipal power providers in the markets they serve. The company does not own any poles and therefore, does not charge others.

7. **A discussion of the applicant's plan to use vendors and subcontractors that have been certified as a Minority Business Enterprise by the Alabama Minority Business Enterprise program and/or certified by another government entity as being a Disadvantaged Business Enterprise. Please be advised if an applicant chooses to claim consideration under this criterion, a quarterly report documenting activities will be required.**

The company does not currently have a plan to prioritize use of MBE subcontractors. Each subcontractor is chosen based on an evaluation of experience, pricing, and expertise needed to perform the job.

8. **A discussion of Middle Mile Projects (if applicable). The applicant shall demonstrate that the project will connect other service providers eligible for grants under this section with broadband infrastructure further upstream in order to enable such providers to offer broadband service to end users; provided that eligible projects under this subdivision may include projects in (i) an unserved area or (ii) a rural area that does not meet the definition of an unserved area but otherwise meets the requirements of this section, for which the grant applicant demonstrates, by specific evidence, the need for greater broadband speeds, capacity, or service which is not being offered by an existing service provider. An example of specific evidence can be found in the Alabama Broadband Accessibility Fund Frequently Asked Questions.**

N/A

9. **A discussion of hospital, public school, public safety, or economic development projects that do not meet the definition of unserved area, but otherwise meets the requirements of the program (if applicable). The applicant must demonstrate by specific evidence, the need for greater broadband speeds, capacity, or service which is not being offered by an existing service provider. Specific evidence may include documentation such as letters from local hospitals, public schools, and public safety institutions. An example of specific evidence can be found in the Alabama Broadband Accessibility Fund Frequently Asked Questions.**

N/A

B. Application Budget

This section is worth up to 25 points. Points will be awarded based on verifiable information only.

For the table, please complete the shaded boxes. The unshaded boxes will populate automatically. If you are unable to use the formulas in the table, use the following formulas to calculate the percentages: i) 65 percent of total project cost is calculated by multiplying the total project cost by .65, ii) 35 percent of total project cost is calculated by multiplying the total project cost by .35. The total grant amount cannot exceed the lesser of 35 percent of total project costs, or \$1,500,000. If federal funds are involved in the project, please see number 4 below.

Total Project Cost	\$204,605.00
65% of Total Project Cost (minimum match)	\$132,993.25
35% of Total Project Cost (grant maximum)	\$71,611.75
Total Grant Amount Requested (not to exceed \$1.5 million)	\$71,611.75

Please complete the project budget sections below. Any additional documentation can be included in an attachment file titled Attachment B, Project Budget.

- 1. Itemize eligible project expenses. Generally, eligible expenses will be limited to construction and construction related costs of broadband infrastructure. For the table below, please complete the shaded boxes. The unshaded boxes will populate automatically. Operating expenses will not be eligible expenses. Any additional expenses associated with the project, but not part of the grant budget, should be included in the narrative.**

Budget Item	Total Cost	Grant	Match
Engineering/Design	\$2,030.00	\$710.50	\$1,319.50
Materials	\$45,615.00	\$15,965.25	\$29,649.75
Labor	\$134,212.00	\$46,974.20	\$87,237.80
Construction/Installation	\$0.00	\$0.00	\$0.00
Taxes, Shipping, & Contingency	\$22,748.00	\$7,961.80	\$14,786.20
Total	\$204,605.00	\$71,611.75	\$132,993.25

2. A discussion of the applicant's necessary financial resources to:

- a. sustain service to the project area (business model); and**
- b. provide adequate project financing (additional documentation may be requested by ADECA).**

Point Broadband currently generates in excess of \$70M in annual revenue. The proposed project can be funded from cash proceeds generated from existing operations.

3. A discussion of any partners or subcontractors associated with the project's deliverables including but not limited to adoption, deployment, and service delivery. Please describe each party's role in the project.

Point Broadband will likely use a local subcontractor to place the fiber required to serve the target area. This subcontractor has not been named at the time of submission, but every effort will be made to identify capable vendors in the area.

All other sales, marketing, customer service, repair, technician, managerial, and support personnel will be full-time Point Broadband employees.

4. A discussion of any funds associated with the project. Please explain if the following provisions apply to your project:

- a. Projects to serve unserved areas in which the grant applicant is either or both: (i) an existing or future service provider which has or will receive support through federal universal service funding programs designed specifically to encourage broadband deployment in an area without broadband access; or (ii) an existing or future service provider which has or will receive other forms of federal or state financial support or assistance, such as a grant or loan from the United States Department of Agriculture.**
- b. Any award of state funds under this act, when combined with other forms of state or federal support or assistance dedicated to the project, other than interest-bearing loans, may not exceed 60 percent of the total project costs.**

Point Broadband has no other state or federal funding to complete this project..

C. Other Program Priorities


Please answer each of the following questions either “yes” or “no.” For each “yes” answer, please provide a brief narrative and any supporting documentation in an attachment labeled Attachment C, Other Program Priorities. Any claims that cannot be verified will receive zero points in our scoring system. “No” answers will receive zero points in our scoring system. “Yes” answers (that can be verified) will receive up to 10 points.

Does this project seek to leverage grant funds through private investment?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Will this project be an extension of existing infrastructure?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Does this project serve locations with demonstrated community support?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Will this project serve the highest number of unserved homes, businesses, and community anchor points for the least cost?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Does this project emphasize the highest broadband speeds?	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Will this project provide material broadband enhancements to hospitals located in rural areas?	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Will this project support local libraries in this state for the purpose of assisting the libraries in offering digital literacy training pursuant to state library and archive guidelines?	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C
Is the applicant a certified Minority Business Enterprise under the Alabama Minority Business	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	If yes, include an explanation and documentation in a file titled Attachment C

Enterprise Program? Or is it
certified under another
Disadvantaged Business Enterprise
Program?

D. Certifications

1. The applicant certifies that it is a non-governmental entity. **Yes.**
2. The applicant certifies all new customers served as a result of this project will have access to an internet connection that provides a capacity for transmission at an average speed per customer of at least 25 Mbps download and at least 3 Mbps upload. **Yes.**
3. The applicant certifies that all new customers served as a result of this project are not located within the boundaries of any incorporated city or town having a population in excess of 25,000 inhabitants, according to the last federal census. **Yes.**
4. The applicant certifies that it has the technical and managerial capabilities to complete the project within two years of the effective date of the grant agreement. **Yes.**
5. The applicant certifies that the area to be served does not have at least one provider of terrestrial broadband service that is either: (1) offering a connection to the Internet meeting the minimum service threshold; or (2) is required, under the terms of the Federal Universal Service Fund or other federal or state grant, to provide a connection to the Internet at speeds meeting the minimum service threshold by March 28, 2023. **Yes.**

Certification	
I the undersigned am authorized to obligate my entity and enter into agreements for my organization. I understand that the above certifications do not guarantee funding and a grant agreement will be executed prior to project funds being expended. I further understand that if the above statements cannot be verified, no grant funds will be awarded under this program. Finally, to the best of my knowledge the above certifications are true and correct.	
Signature of Applicant: 	Date: 2/05/2021
Title of Applicant: Vice President – Strategic Growth	

For more information regarding the Alabama Broadband Accessibility Fund, please send questions to Chris Murphy at broadband.fund@adeca.alabama.gov, or call (334) 242-5292 between the hours of 8:00 a.m. to 4:00 p.m., Monday through Friday.

Attachment A:
AREA SURVEY PART 1

Ficken, David

From: Brock, Butch
Sent: Monday, February 8, 2021 9:26 AM
To: Ficken, David
Subject: Fwd: Whiskey Ridge -- Overlook Dr. (Mask Valley) -- Ghost Hallow -- Fiber Project - ADECA Grant

Butch Brock
VP Corporate Development
Point Broadband Holding
334-444-3000

From: Steve Drinkard <steve.drinkard@gmail.com>
Sent: Monday, February 8, 2021 9:17:33 AM
To: Brock, Butch <Butch.Brock@point-broadband.com>
Cc: Jason Hoover <hooverjason@gmail.com>; John and Margaret Mask <johnmarg1839@gmail.com>
Subject: Whiskey Ridge -- Overlook Dr. (Mask Valley) -- Ghost Hallow -- Fiber Project - ADECA Grant

****CAUTION:** External Email.**

Dear Butch:

This email is in response to your email received on Saturday, 2/06/21 regarding the above referenced project. In accordance with your request, I teamed with interested neighbors Jason Hoover and John Mask to gather the information. Attached hereto is a PDF document containing 23 completed forms representing households without suitable internet services. Due to the size of the document, the attachment is provided as a link to Google Drive. Please let me know if you have any problem opening the document.

These 23 households are located in a relatively concentrated area of Overlook Drive (known as Mask Valley), Highview Lane, Whiskey Ridge Rd. and Mask Cane Branch. As the eagle flies, none of these locations are more than a mile from the entrance of The Harbor where Point is currently installing fiber optic cable.

None of the respondents completing the forms have been able to get any broadband service from Charter/Spectrum Communications. I tried a number of years ago by personally contacting Charter. I was told unless I had hundreds of thousands of dollars to pay for infrastructure, it was not happening. Other respondents included here have been told by Charter that they would not or could not provide service to the region. None of the respondents are receiving service from Charter/Spectrum. *The map at ADECA designating Charter for this region should be challenged and objected to during the grant application process.* The internet speeds reported by those having some form of access are inadequate to provide useful service minimums.

The families responding represent a variety of occupations from professionals like medical providers, university employees, medical staff at hospitals and other work. Many of these folks have needs for internet service to work from home. There are school children in these households that need internet access and especially during the Covid pandemic era that plagues our future.

I personally canvassed the Ghost Hallow area. Unfortunately, no one was home in the entire neighborhood. For this reason, there are no forms completed or submitted for those potential internet users.

We understand that Point Broadband will use this data to apply for a needed grant to assist with a portion of construction costs for the infrastructure of the project.

Please let us know what else we can do to make this all happen.

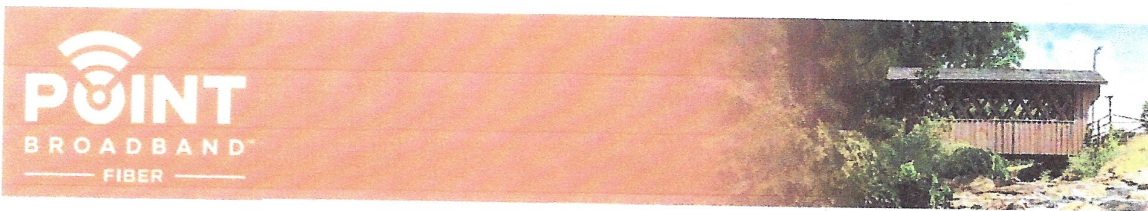
Sincerely,
Steve Drinkard

 **Point Broadband - ADECA Forms 02:08:21.pdf**



--
Steve Drinkard
Attorney at Law
379 Whiskey Ridge Rd.
Dadeville, Alabama 36853
Voice: 334-462-4595
steve.drinkard@gmail.com

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Point Broadband's mission is to deliver superior fiber-based **broadband internet service** to rural America. We are teaming up with the Alabama Department of Economic and Community Affairs (ADECA) to help do this.

We are hoping you can assist us by answering a few questions. Please let us know the following:

Name: Jason Hoover

Address: 277 Whiskey Ridge Dadeville, AL 36853

Current Internet Provider: Charter/Spectrum NOT Available

Actual Download Speed * NA

Actual Upload Speed * NA

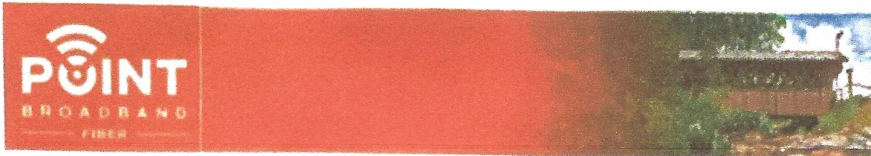
* You can test your speeds at <https://alabama.speedsurvey.org/>

You can provide this information 2 different ways:

1. Fill out the info above and send a picture to (334) 444-3000
2. Email Butch Brock at bbrock@point-broadband.com

This information will only be used to evaluate the feasibility of bringing Point Broadband's fiber internet service to your area.

Thank you for taking the time to help us deliver on our Mission!



Point Broadband's mission is to deliver superior fiber-based broadband internet service to rural America. We are teaming up with the Alabama Department of Economic and Community Affairs (ADECA) to help do this. We are hoping you can assist us by answering a few questions. Please let us know the following:

Name: JOSEPH ERNEST

Address: 319 WHISKEY RIDGE RD
DADEVILLE, AL 36853

Current Internet Provider: SPECTRUM (CHARTER)
NOT AVAILABLE @ THIS ADDRESS PER THEIR WEBSITE

Actual Download Speed * N/A

Actual Upload Speed * N/A

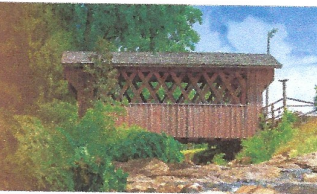
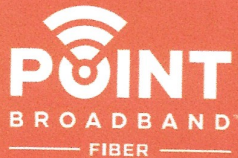
* You can test your speeds at <https://alabama.speedsurvey.org/>
You can provide this information 2 different ways:

1. Fill out the info above and send a picture to (334) 444-3000
2. Email Butch Brock at bbrock@point-broadband.com

This information will only be used to evaluate the feasibility of bringing Point Broadband's fiber internet service to your area.

Thank you for taking the time to help us deliver on our Mission!

Joseph Earnest owns one undeveloped lot
also in Sunset Ridge Subdivision.



Point Broadband's mission is to deliver superior fiber-based **broadband internet service** to rural America. We are teaming up with the Alabama Department of Economic and Community Affairs (ADECA) to help do this.

We are hoping you can assist us by answering a few questions. Please let us know the following:

Name: Stephen W. Drinkard
Address: 379 Whiskey Ridge Rd., Dadeville, AL
Current Internet Provider: Charter/Spectrum has failed to serve our area 36853
Actual Download Speed * none
Actual Upload Speed * none

* You can test your speeds at <https://alabama.speedsurvey.org/>

You can provide this information 2 different ways:

1. Fill out the info above and send a picture to (334) 444-3000
2. Email Butch Brock at bbrock@point-broadband.com

This information will only be used to evaluate the feasibility of bringing Point Broadband's fiber internet service to your area.

Thank you for taking the time to help us deliver on our Mission!

Attachment B:
Project Budget



Point Broadband FTTH Project Estimate

Fiber to the Home - Network Design and Cost Estimate Prepared for:		ADECA Overlook Drive	
Regional Construction Rates:		Alabama	
Network Design & Estimate:		Joe Persica	
Version:		1.0	
Date:		2/5/2021	
Active-E		Active-E	

		Project Estimate Totals		Cost	CPM	CPPP
17		Empty Lots Passed		Network Labor	\$ 126,930	\$ 32,530 \$ 2,267
39		Homes passed		Network Materials	\$ 37,656	\$ 9,650 \$ 672
0		Commercial Bus Passed		Sub-Total	\$ 164,586	\$ 42,180 \$ 2,939
56		Total Lots/Homes/Businesses Passed		10% Materials Tax & Ship	\$ 3,766	\$ 965 \$ 67
0	0	Overlap on Existing Strand (Ft. & Miles)		10% Contingency	\$ 16,459	\$ 4,218 \$ 294
20602	3.90	New Strand (Ft. & Miles)		Network Total	\$ 184,810	\$ 47,363 \$ 3,300
20602	3.90	Total Aerial - Distribution Only (Ft. & Miles)		Cost per sheath mile		\$ 34,444
0	0.00	Joint-trench (Ft. & Miles)		Input Year 1 Subs(%) =	50%	28
0	0.00	New Underground (Ft. & Miles)		Sub Install Labor	\$ 9,312	
0	0.00	Total Joint-Trench + Underground - Distribution Only (Ft. & Miles)		Sub Install Materials	\$ 7,960	
20602	3.90	Total Project - Aerial + Underground Distribution Only (Ft. & Miles)		Sub-Total	\$ 17,272	
28330	5.37	Total Project - Fiber Sheath (Ft. & Miles)		10% Materials Tax & Ship	\$ 796	
				10% Contingency	\$ 1,727	
				Sub Connect Total	\$ 19,795	\$ 707
				TOTAL PROJECT COSTS	\$ 204,605	\$ 4,007
				TOTAL GRANT REQUEST	\$ 71,611.75	
14		Total Lots/Homes/Businesses Passed Per Mile				

Labor								
Item	UID	Description - UG, Aerial, Micro-Duct, Fiber, Splicing, Hub Electronics Installation	UOM	Price	Quantity	Cost	CPM	CPHP
UG Distribution		Micro-trench 3/4" wide x 4" to 6" Deep - Includes 1 to 3 micro ducts and In-fill	foot	\$ 6.75	0	\$ -	\$ -	\$ -
UG Distribution		Conventional underground construction placing duct	foot	\$ 8.00	0	\$ -	\$ -	\$ -
UG Distribution		Blow Micro-Fiber Cable into Micro-Duct (includes figure-8s where necessary)	foot	\$ 0.60	0	\$ -	\$ -	\$ -
UG Distribution		Core Drill 12" Hole and install T/X junction box in asphalt	each	\$ 50.00	0	\$ -	\$ -	\$ -
UG Distribution		Install small handhole or 10" pull box	each	\$ 45.00	0	\$ -	\$ -	\$ -
UG Distribution		Install vault	each	\$ 175.00	1	\$ 175		
UG Distribution		Install fiber into standard or pedestal enclosure (ring cut, buffer tube & bare fiber)	each	\$ 125.00	1	\$ 125	\$ 32	\$ 2
Aerial Distribution		Install first fiber on strand, any count	foot	\$ 0.70	20602	\$ 14,422	\$ 3,696	\$ 258
Aerial Distribution		Install second fiber on strand, any count	foot	\$ 0.35	5151	\$ 1,803	\$ 462	\$ 32
Aerial Distribution		Power Pole Make Ready (Place holder until field engineering completion)	each	\$ 20,000.00	4	\$ 78,039	\$ 20,000	\$ 1,394
Aerial Distribution		Install new Aerial construction hardware (Strand, grounding, etc.)	foot	\$ 0.60	20602	\$ 12,361	\$ 3,168	\$ 221
Aerial Distribution		Install Anchor	each	\$ 45.00	25	\$ 1,125	\$ 288	\$ 20
Aerial Distribution		Install access terminal	each	\$ 115.00	15	\$ 1,725	\$ 442	\$ 31
Distribution Splicing		OSP fiber splicing (per fusion splice)	each	\$ 22.00	172	\$ 3,784	\$ 970	\$ 68
Hub		Install cabinet/rack and electronic components (each cabinet)	each	\$ 1,200.00	1	\$ 1,200	\$ 308	\$ 21
Hub		Install splitter modules 1x32 or IGX Tails	each	\$ 80.00	0	\$ -	\$ -	\$ -
Subtotal						\$ 114,759	\$ 29,411	\$ 2,049

Item		Description - Fiber Drop Based on Penetration and Average Distance per HP	UOM	Price	Quantity	Cost	CPM	CPHP
Aerial Drop		Install aerial drop	each	\$ 157.57	28	\$ 4,412	\$ 1,131	\$ 79
UG Drop		Install underground drop	each	\$ 157.57	0	\$ -	\$ -	\$ -
Sub total						\$ 4,412	\$ 1,131	\$ 79

Item		Description - CPE NID Associated Labor	UOM	Price	Quantity	Cost	CPM	CPHP
CPE		Install OSP NID on side of house	each	\$ 75.00	28	\$ 2,100	\$ 538	\$ 38
CPE		Install WiFi Gateway and fiber inside of house	each	\$ 100.00	28	\$ 2,800	\$ 718	\$ 50
Sub total						\$ 4,900	\$ 1,256	\$ 88

Item		Description - Other Associated Labor - Engineering and Project Mgt	UOM	Price	Quantity	Cost	CPM	CPHP
Technical		Project Management (5000 Ft per day - complete)	Day	\$ 850.00	5	\$ 4,250	\$ 1,089	\$ 76
Engineering		Desktop Design Engineering (includes fiber assignments & splice matrix)	Mile	\$ 380.00	4	\$ 1,483	\$ 380	\$ 26
Engineering		Field Engineering	Mile	\$ 650.00	4	\$ 2,536	\$ 650	\$ 45
Engineering		Permitting	Mile	\$ 1,000.00	4	\$ 3,902	\$ 1,000	\$ 70
Sub total						\$ 12,171	\$ 3,119	\$ 217

Materials								
Item		Description - Fiber Cable and Fiber Drop	UOM	Price	Quantity	Cost	CPM	CPHP
Fiber Distribution		Corning ALTOS LT/Aerial Cable 12F	foot	\$ 0.25	8421	\$ 2,105	\$ 540	\$ 38
Fiber Distribution		Corning ALTOS LT/Aerial Cable 24F	foot	\$ 0.30	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning ALTOS LT/Aerial Cable 48F	foot	\$ 0.39	15408	\$ 6,009	\$ 1,540	\$ 107
Fiber Distribution		Corning ALTOS LT/Aerial Cable 72F	foot	\$ 0.52	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning ALTOS LT/Aerial Cable 96F	foot	\$ 0.67	4501	\$ 3,016	\$ 773	\$ 54
Fiber Distribution		Corning ALTOS LT/Aerial Cable 144F	foot	\$ 1.04	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning ALTOS LT/Aerial Cable 216F	foot	\$ 2.00	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning MiniXtend Cable 12F	foot	\$ 0.17	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning MiniXtend Cable 24F	foot	\$ 0.21	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning MiniXtend Cable 48F	foot	\$ 0.34	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning MiniXtend Cable 72F	foot	\$ 0.42	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning MiniXtend Cable 96F	foot	\$ 0.57	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning MiniXtend Cable 144F	foot	\$ 0.76	0	\$ -	\$ -	\$ -
Fiber Distribution		Corning MiniXtend Cable 288F	foot	\$ 1.74	0	\$ -	\$ -	\$ -
Sub Total						\$ 11,130	\$ 2,852	\$ 199

Item		Description - Polyethylene Duct, Connectors & MT Reinstatement	UOM	Price	Quantity	Cost	CPM	CPHP
Reinstatement		Resin based In-Fill Material for Micro-Trench	foot	\$ 2.03	0	\$ -	\$ -	\$ -
Duct		10/6 mm Micro-Duct Drop with locate wire (150 foot Average Length)	foot	\$ 0.17	0	\$ -	\$ -	\$ -
Duct		16/12 mm Micro-Duct (4-way)	foot	\$ 0.63	0	\$ -	\$ -	\$ -
Duct		16/12 mm Micro-Duct (3Way with locate wire) (Used in Joint Trench applications)	foot	\$ 0.80	0	\$ -	\$ -	\$ -
Duct		16/12 mm Micro-Duct (single)	foot	\$ 0.17	0	\$ -	\$ -	\$ -

Duct		Push-on Connector Straight 10 mm Micro-Duct	each	\$ 3.00	0	\$ -	\$ -	\$ -
Duct		Push-on Connector Straight 16 mm Micro-Duct single	each	\$ 4.00	0	\$ -	\$ -	\$ -
Duct		Push-on Connector End Cap 10 mm Micro-Duct	each	\$ 2.00	0	\$ -	\$ -	\$ -
Duct		Push-on Connector End Cap 16 mm Micro-Duct	each	\$ 2.50	0	\$ -	\$ -	\$ -
Duct		Locate / Tracer Wire	each	\$ 0.08	0	\$ -	\$ -	\$ -
Duct		Stainless Steel Micro-trench duct hold down clips	each	\$ 0.65	0	\$ -	\$ -	\$ -
					Sub Total	\$ -	\$ -	\$ -
Item		Description - Underground or Aerial Construction Material	UOM	Price	Quantity	Cost	CPM	CPHP
Distribution		PLP Coyote Grown Level Enclosure/Pedestal with splice tray (or equivalent)	each	\$ 325.00	0	\$ -	\$ -	\$ -
Distribution		Martin 10"x15" Rectangular Handhole	each	\$ 25.30	0	\$ -	\$ -	\$ -
Distribution		12" Round T or X in-street Junction Box	each	\$ 50.00	0	\$ -	\$ -	\$ -
Distribution		Small 10" Round hand-hole for future drop conduit terminations	each	\$ 35.00	0	\$ -	\$ -	\$ -
Distribution		17x30x24 HDPE vault	each	\$ 240.00	1	\$ 240	\$ 62	\$ 4
Distribution		Aerial construction hardware (for new strand)	foot	\$ 0.36	20602	\$ 7,417	\$ 1,901	\$ 132
Distribution		Aerial construction hardware (for overlash)	foot	\$ 0.03	0	\$ -	\$ -	\$ -
Distribution		PLP Coyote ATC aerial fiber terminal with 2 SCAPC Terminations	each	\$ 115.00	15	\$ 1,725	\$ 442	\$ 31
Distribution		Corning Evolv 2-port terminal 125' - (2F)	each	\$ 65.86	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 2-port terminal 250' - (2F)	each	\$ 77.96	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 2-port terminal 375' - (2F)	each	\$ 90.05	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 2-port terminal 500' - (2F)	each	\$ 102.15	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 2-port terminal 750' - (2F)	each	\$ 134.01	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 2-port terminal 1000' - (2F)	each	\$ 160.18	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 4-port terminal 125' - (4F)	each	\$ 108.83	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 4-port terminal 250' - (4F)	each	\$ 121.28	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 4-port terminal 375' - (4F)	each	\$ 134.54	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 4-port terminal 500' - (4F)	each	\$ 147.90	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 4-port terminal 750' - (4F)	each	\$ 181.62	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 4-port terminal 1000' - (4F)	each	\$ 214.86	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 6-port terminal 125' - (6F)	each	\$ 134.42	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 6-port terminal 250' - (6F)	each	\$ 149.44	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 6-port terminal 375' - (6F)	each	\$ 161.94	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 6-port terminal 500' - (6F)	each	\$ 174.44	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 6-port terminal 750' - (6F)	each	\$ 214.46	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 6-port terminal 1000' - (6F)	each	\$ 251.41	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 8-port terminal 125' - (8F)	each	\$ 150.91	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 8-port terminal 250' - (8F)	each	\$ 169.39	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 8-port terminal 375' - (8F)	each	\$ 187.87	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 8-port terminal 500' - (8F)	each	\$ 204.74	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 8-port terminal 750' - (8F)	each	\$ 234.01	0	\$ -	\$ -	\$ -
Distribution		Corning Evolv 8-port terminal 1000' - (8F)	each	\$ 272.39	0	\$ -	\$ -	\$ -
					Sub Total	\$ 9,382	\$ 2,404	\$ 168
Item		Description - Splicing Material	UOM	Price	Quantity	Cost	CPM	CPHP
Distribution		COMMSCOPE FOSC 450-B Splice Closure	each	\$ 232.96	1	\$ 233	\$ 60	\$ 4
Distribution		COMMSCOPE FOSC 450-D Splice Closure	each	\$ 371.43	0	\$ -	\$ -	\$ -
Distribution		Taut-Sheath Closure SCA-9T34	each	\$ 215.00	0	\$ -	\$ -	\$ -
Distribution		Strand mount bracket for closures	each	\$ 24.95	1	\$ 25	\$ 6	\$ 0
Distribution		SC Fiber Jumpers	each	\$ 2.00	86	\$ 172	\$ 44	\$ 3
Distribution		Splice Sleeves	each	\$ 0.50	172	\$ 86	\$ 22	\$ 2
Distribution		Extra 24 fiber splice tray	each	\$ 24.00	2	\$ 48	\$ 12	\$ 1
					Sub Total	\$ 564	\$ 145	\$ 10
Item		Description - Hub & Cabinet Hardware/Electronics	UOM	Price	Quantity	Cost	CPM	CPHP
Electronics		Backbone Router Cisco or Equivalent	each	\$ 4,000.00	1	\$ 4,000	\$ 1,025	\$ 71
Electronics		DC Power Supply/battery backup/Rectifier Module for Switch/PON Electronics	each	\$ 4,000.00	1	\$ 4,000	\$ 1,025	\$ 71
Electronics		Active Ethernet Access Switches + CSFPx24 + DAC SFP	each	\$ 930.00	1	\$ 930	\$ 238	\$ 17
Electronics		Dual Channel BiDi 10km CSFP Transceivers for Access Switch (2 Subs each)	each	\$ 29.00	14	\$ 406	\$ 104	\$ 7
Cabinet Hardware		Active Ethernet Cabinet for up to 576 HP Max	each	\$ 5,400.00	1	\$ 5,400	\$ 1,384	\$ 96
Cabinet Hardware		Trip-lite LTE Out of Band Access Controller (Rural Markets Only)	each	\$ 925.00	0	\$ -	\$ -	\$ -
Cabinet Hardware		576< Wall mount FOSC Trees, Splice Trays, LCUPC Pigtails, Fiber Parking Lots	each	\$ 1,844.00	1	\$ 1,844	\$ 473	\$ 33
					Sub Total	\$ 16,580	\$ 4,249	\$ 296
Item		Description - Customer Premise Equipment & Drop Material	UOM	Price	Quantity	Cost	CPM	CPHP
Fiber Drop		Corning ROC Drop 1F	foot	\$ 0.10	17070	\$ 1,707	\$ 437	\$ 30
Fiber Drop		PPC Pushable Drop Cable 1F (6500' Reel)	foot	\$ 0.12	0	\$ -	\$ -	\$ -
Fiber Drop		PPC Pushable Drop 1F (100') w/1 connector	each	\$ 32.34	0	\$ -	\$ -	\$ -
Fiber Drop		PPC Pushable Drop 1F (200') w/1 connector	each	\$ 41.84	0	\$ -	\$ -	\$ -
Fiber Drop		PPC Pushable Drop 1F (300') w/1 connector	each	\$ 51.34	0	\$ -	\$ -	\$ -
Fiber Drop		PPC Pushable Drop 1F (400') w/1 connector	each	\$ 62.42	0	\$ -	\$ -	\$ -
Fiber Drop		Corning SST Drop 1F	foot	\$ 0.09	0	\$ -	\$ -	\$ -
Fiber Drop		Corning SST Drop 2F	foot	\$ 0.10	0	\$ -	\$ -	\$ -
Fiber Drop		Corning SST Drop 4F	foot	\$ 0.13	0	\$ -	\$ -	\$ -
Fiber Drop		Corning SST Drop 6F	foot	\$ 0.15	0	\$ -	\$ -	\$ -
Fiber Drop		Corning SST Drop 8F	foot	\$ 0.18	0	\$ -	\$ -	\$ -
Fiber Drop		Corning SST Drop 12F	foot	\$ 0.23	0	\$ -	\$ -	\$ -
Fiber Drop		Corning OptiTap 100' with 1 pushlock connector	each	\$ 36.56	0	\$ -	\$ -	\$ -
Fiber Drop		Corning OptiTap 150' with 1 pushlock connector	each	\$ 41.40	0	\$ -	\$ -	\$ -
Fiber Drop		Corning OptiTap 200' with 1 pushlock connector	each	\$ 46.24	0	\$ -	\$ -	\$ -
Fiber Drop		Corning OptiTap 250' with 1 pushlock connector	each	\$ 51.08	0	\$ -	\$ -	\$ -
Fiber Drop		Corning OptiTap 300' with 1 pushlock connector	each	\$ 55.91	0	\$ -	\$ -	\$ -
Fiber Drop		Corning OptiTap 400' with 1 pushlock connector	each	\$ 65.59	0	\$ -	\$ -	\$ -
Fiber Drop		Corning OptiTap 500' with 1 pushlock connector	each	\$ 75.27	0	\$ -	\$ -	\$ -
Drop		Fuse-on SC Connector for Drops (1 termination point at customer premise)	each	\$ 8.00	28	\$ 224	\$ 57	\$ 4
CPE		Optical Network Unit ONU (Home Gateway includes Tx/Rx & WiFi/router function)	each	\$ 175.00	28	\$ 4,900	\$ 1,256	\$ 87.50
CPE		Optical Network Interface Unit NID fiber drop termination box on outside of house	each	\$ 40.00	28	\$ 1,120	\$ 287	\$ 20.00
CPE		Optical Network Interface Unit NID fiber drop termination (large commercial box)	each	\$ 150.00	0	\$ -	\$ -	\$ -
CPE		Outdoor Ruckus Commercial Outdoor/Indoor WiFi access point	each	\$ 900.00	0	\$ -	\$ -	\$ -
					Sub Total	\$ 7,951	\$ 2,038	\$ 142

Attachment C: Other Priorities

Attachment C

Does this project seek to leverage grant funds through private investment?

Yes. As shown in the Detailed Budget, Point Broadband will need to make a significant private investment to complete the proposed project, beyond the ADECA grant funds.

Will this project be an extension of existing infrastructure?

Yes. The proposed project will connect to our existing fiber build underway at Lake Martin.

Does this project serve locations with demonstrated community support?

Yes. Point Broadband contacted residents in the area, along with the President of the Overlook HOA to discuss the project. These residents made it clear that they did not have acceptable broadband service and enthusiastically supported Point Broadband's efforts to bring fiber to their community.

Will this project serve the highest number of unserved homes, businesses, and community anchor points for the least cost?

Yes. Point Broadband will be able to leverage the company's existing build just up the road, and bring world-class fiber to these residents less expensively than other providers that would need to bring service into the area.

Does this project emphasize the highest broadband speeds?

Yes. As noted in the network description, the proposed network utilizes 100% fiber transport supported by carrier class network equipment. As a result, these residential customers can secure the highest connection speeds possible, and grow with confidence knowing that no application they need is going to outpace the ability of Point's network to perform. The combination of ADECA's and Point's investment is not only an investment in service now, but a guaranteed investment in the future for these customers.

Attachment D:
Letter of Support



ALABAMA HOUSE OF REPRESENTATIVES

11 SOUTH UNION STREET, MONTGOMERY, ALABAMA 36130

REP. ED OLIVER
DISTRICT 81
POST OFFICE BOX 277
DADEVILLE, ALABAMA 36853

STATE HOUSE: 334-261-0471
CELL: 334-803-1889
EMAIL: ed.oliver@alhouse.gov

February 8, 2021

Director Boswell,

I believe that broadband is an essential feature of our community and that investments in this critical infrastructure will help secure our City's future in the digital world. Broadband will help ensure that our business community remains competitive and is positioned to thrive in the new economy. In addition, it will help position Tallapoosa County as a smart community, attracting new high-tech jobs into our workforce and fostering growth of key industries. A foundation of advanced broadband will positively impact many aspects of our community, including economic development, education, safety and security and healthcare. In these aspects, broadband not only benefits our businesses but also the overall quality of life of our citizens.

I state my support of Point Broadband grant application to the Alabama Department of Economic and Community Affairs. I believe that these wise investments in broadband infrastructure made by the State will provide long-term benefits to our business community and our citizens' overall quality of life.

Sincerely,

A handwritten signature in black ink that reads "Ed Oliver". The signature is written in a cursive style with a checkmark at the end.

Ed Oliver
House of Representatives, District 81